

Case Study



Metal Fabrication Thermoformed Tray Customer

Customer Challenge

Customer required packaging that would be lint and dust free.

- OEM complaints due to parts not meeting quality standards
- Rejections due to corrugated dust attaching to the parts
- Additional work and added cost to process and issue credits
- Lost sales
- Unhappy customers

Pioneer Packaging Solution

Pioneer team analyzed the situation and reviewed complete packaging method with the customer including options to keep parts separated.

- Designed a custom thermoformed tray to hold numerous parts
- Lined bins with a poly bag so after the thermoformed trays were stacked in the bin they could be enclosed to avoid contamination
- Met requirement that no packaging materials that were not clean come in contact with the parts
- No loss of production/packing efficiency
- Provided a faster packaging method

Outcome/Customer Win

- Fabricated parts dust and lint contamination eliminated
- Eliminated rejects
- No more credits and the cost to process them
- Happy customer
- Additional new business from OEM's

*Packaging should not compromise your quality standards.
Let the team of experts at Pioneer Packaging help you with a solution.*